

# PSE Energy Management Guide for Business Customers 2022

## Custom Grants Programs

Programs	Description	Email
<a href="#">Custom Retrofit Grants</a>	These grants cover up to 70 percent of equipment and installation costs for energy-saving retrofit projects. For most non-lighting retrofits (or efficiency measures not incentivized through other PSE programs), PSE incentives provide up to \$0.40/kilowatt-hour (kWh) or \$6/therm of projected annual energy savings.	<a href="mailto:grantapplications@pse.com">grantapplications@pse.com</a>
<a href="#">Industrial System Optimization Program (ISOP)</a>	This program focuses on operational and maintenance (O&M) efficiency in industrial facilities. PSE provides engineering support to identify opportunities and offers financial incentives of \$0.05/kWh and/or \$0.80/therm of verified annual energy savings, up to 100 percent of all eligible implementation costs.	<a href="mailto:IndustrialEM@pse.com">IndustrialEM@pse.com</a>
<a href="#">Industrial Strategic Energy Management (ISEM)</a>	This program helps large industrial customers improve energy management practices through educational workshops, engineering support and coaching, as well as assistance identifying and implementing efficiency opportunities and tracking energy savings. Participants can earn up to \$25,000 annually through PSE's incentives.	<a href="mailto:IndustrialEM@pse.com">IndustrialEM@pse.com</a>
<a href="#">Industrial Capital Retrofit Custom Grants</a>	This program incentivizes equipment upgrades and capital projects. PSE provides incentives up to \$0.40/kWh or \$6/therm of annual energy savings, up to 70 percent of the total cost of the project.	<a href="mailto:IndustrialEM@pse.com">IndustrialEM@pse.com</a>
<a href="#">Comprehensive Small Industrial Grants</a>	This program provides a comprehensive approach to small industrial customers who use less than 1,000,000 kWh or 50,000 therms annually. PSE provides incentives up to \$0.40/kWh or \$6/therm of annual energy savings, up to 70 percent of the total cost for projects that combine O&M improvements with capital measures.	<a href="mailto:IndustrialEM@pse.com">IndustrialEM@pse.com</a>
<a href="#">Business Lighting Incentive Program</a>	This program has flexible options to help any size business affordably upgrade lighting. The value of your lighting incentive depends on the size and scope of your project. PSE pays up to \$0.35/kWh of annual energy savings and up to 70 percent of total project cost.	<a href="mailto:businesslighting@pse.com">businesslighting@pse.com</a>
<a href="#">Commercial Horticultural Lighting</a>	LED grow lights are more efficient and reliable than alternatives. Whether you are growing cannabis, lettuce, or other crops, PSE incentivizes installing energy-efficient LED grow lights up to \$0.15/kWh of annual energy savings.	<a href="mailto:grow@pse.com">grow@pse.com</a>
<a href="#">Existing Building Commissioning (EBCx)</a>	This program optimizes building operation and performance through a systematic process focused on investigation, evaluation and implementation of low/no-cost improvement measures.	<a href="mailto:psecxprograms@resource-innovations.com">psecxprograms@resource-innovations.com</a>
<a href="#">Monitor Based Commissioning (MBCx)</a>	This program automates data collection, analysis and reporting to optimize building energy performance and efficiency. Software continuously monitors building systems to identify improvement opportunities and supplement the commissioning process of investigation, evaluation and verification.	<a href="mailto:psecxprograms@resource-innovations.com">psecxprograms@resource-innovations.com</a>
<a href="#">Building Tune-Up</a>	This program provides incentives for building owners pursuing low- and no-cost energy efficiency opportunities through a light-touch, prescriptive process rather than a full commissioning process.	<a href="mailto:psecxprograms@resource-innovations.com">psecxprograms@resource-innovations.com</a>
<a href="#">Post-Occupancy Commissioning (Post-Occ Cx)</a>	This program helps you improve your building's systems before its warranty period ends. A qualified commissioning provider will help you optimize your new building based on actual operation and requirements.	<a href="mailto:psecxprograms@resource-innovations.com">psecxprograms@resource-innovations.com</a>

## Custom Grants Program (continued)

Programs	Description	Email
<a href="#">Major HVAC Controls Upgrade</a>	This program provides incentives to cover up to 50 percent of the cost of upgrading your HVAC controls.	<a href="mailto:grantapplications@pse.com">grantapplications@pse.com</a>
<a href="#">Variable Refrigerant Flow</a>	This program covers VRF systems for buildings with at least 10,000 square feet of conditioned space. PSE pays \$3/square foot.	<a href="mailto:grantapplications@pse.com">grantapplications@pse.com</a>
<a href="#">Cogeneration/Combined Heat and Power (CHP)</a>	This program offers \$0.40/kWh on first year energy savings up to 70 percent of the incremental cost compared to PSE's combined cycle power plant system for cost-effective projects.	<a href="mailto:grantapplications@pse.com">grantapplications@pse.com</a>
<a href="#">Pay for Performance</a>	This program targets deep retrofits in existing commercial buildings through capital, O&M and behavioral improvements. All proposals require a 15 percent minimum energy reduction target from capital measures. Following implementation, PSE pays up to \$0.40/kWh and \$6/therm for targeted energy savings and \$0.05/kWh and \$0.50/therm for savings above the proposed target.	<a href="mailto:grantapplications@pse.com">grantapplications@pse.com</a>
<a href="#">Commercial New Construction</a>	PSE offers an array of new construction incentives including: Energy Use Intensity (EUI) performance method, whole building energy model approach, lighting power density reduction, custom component approach, prescriptive rebates, and post-occupancy building commissioning.	<a href="mailto:grantapplications@pse.com">grantapplications@pse.com</a>
<a href="#">Multifamily New Construction</a>	This program can help offset costs when planning a new multifamily property. Improve your investment by applying for incentives on higher-performance equipment. Contact us to discuss your project, and how PSE's incentives can help.	<a href="mailto:multifamilynewconstr@pse.com">multifamilynewconstr@pse.com</a>

## Energy Management Programs

Programs	Description	Email
<a href="#">Clean Buildings Accelerator</a>	This program helps building owners get on the right path to compliance with the Clean Buildings Law (HB1257). As a building owner you will learn how to track energy usage in Energy Star Portfolio Manager, create energy management and O&M plans, and get assistance in developing projects to meet an EUI target.	<a href="mailto:cleanbuildings@stillwaterenergy.com">cleanbuildings@stillwaterenergy.com</a>
<a href="#">Commercial Strategic Energy Management (CSEM)</a>	PSE commercial customers that use greater than 1,000,000 kWh or 135,000 therms annually can reduce utility costs by 10 to 15 percent over three years through this program. PSE provides performance-based financial incentives, assists with tracking utility cost and use with our web-based software, and helps identify energy-saving opportunities during walkthroughs of up to three sites conducted with a PSE Energy Management Engineer.	<a href="mailto:csem@pse.com">csem@pse.com</a>
<a href="#">Utility Energy Service Contract (UESC)</a>	PSE provides energy-management services to federal and tribal customers located within our service territory. These services provide streamlined development, contracting and implementation of measures that are typically funded by utility savings. These projects don't require appropriations or capital budget and are facilitated by PSE.	<a href="mailto:grantapplications@pse.com">grantapplications@pse.com</a>

# Rebate and Discount Programs

Programs	Description	Email
<a href="#">Commercial Connected Thermostats</a>	This program offers rebates up to \$200 per qualifying smart-thermostat when replacing thermostats that are not compatible with Wi-Fi.	<a href="mailto:commercialrebates@pse.com">commercialrebates@pse.com</a>
<a href="#">Commercial Heat Pumps</a>	Receive \$500 per ton when replacing existing electric resistance heating with qualifying heat pumps.	<a href="mailto:commercialrebates@pse.com">commercialrebates@pse.com</a>
<a href="#">Advanced Rooftop Controls</a>	Advanced Rooftop Control (ARC) units provide savings through variable fan speeds devices installed in RTUs. PSE incentives cover up to 100 percent of the total cost per ARC unit for qualifying installations. Incentive amounts vary by ARC type (ARC Full, Lite, and Single-phase).	<a href="mailto:commercialrebates@pse.com">commercialrebates@pse.com</a>
<a href="#">Commercial Lodging Efficiency Program</a>	Qualifying facilities can receive a comprehensive, no-cost energy assessment to facilitate the installation of energy-saving products including lighting, water heating and HVAC. Additionally, the program helps cover the cost of upgrading in-room HVAC to Packaged Terminal Heat Pumps and Occupancy-based Thermostat Controls.	<a href="mailto:lodging@pse.com">lodging@pse.com</a>
<a href="#">Commercial Foodservice Equipment Rebates</a>	Cooking and sanitation make up more than half the energy use in your business' kitchen, so high-efficiency appliances can greatly lower your bills and reduce energy waste. This program offers instant rebates through local equipment dealers on deep fryers, convection ovens, dishwashers, and more.	<a href="mailto:foodservice@pse.com">foodservice@pse.com</a>
<a href="#">Small Business Direct Install Program</a>	Qualifying small businesses can receive a free energy assessment and energy-savings report, a proposal for additional energy-efficiency upgrade opportunities, and installation of no-cost/low-cost energy-saving products. Visit our <a href="#">website</a> for eligibility, including installation of lighting, HVAC controls and water-saving devices.	<a href="mailto:smallbusiness@pse.com">smallbusiness@pse.com</a>
<a href="#">Lighting To Go Instant Discounts</a>	These discounts are applied at purchase, so there's no pre-approval or paperwork needed. PSE incentives can cover up to 80 percent of the purchase price of energy-efficient commercial LED lights. Visit our <a href="#">website</a> for participating distributors and qualified product lists.	<a href="mailto:lightingtogo@pse.com">lightingtogo@pse.com</a>